

sary. Do all that the job requires, and do it thoroughly. There is an easy way and a hard way. Seek the easy way, as it conserves your strength and eliminates danger of injury. Give your time to things that count. Some people are more or less wasters, and their employers are too blind to see it; they do their work from day to day but take twice the time necessary. Pick out the features of your work which are essential. A man will never count in this world unless he gives his time to things that count.

COOPERATION.—When people get together for cooperation, all that is good in the individuals is united, and the things aimed at are usually accomplished. Get together and stick together.

COURAGE.—You must love your work with an element of courage. Greenkeeping, like every other business, has many obstacles in its way, and a golf course is often ruined by lack of courage on the part of the greenkeeper. Never entertain a thought that it is impossible to do anything. Find some way to accomplish it. The man who never makes a mistake never makes anything else. I have made mistakes, but have found them to be factors of improvement. When a young man leaves school he thinks he has left his work behind him; he does not realize that he has only laid the foundation until he runs into a terrible lot of bumps. Study your mistakes. No one ever gets too big to make mistakes. The secret is, that a man is greater than his mistakes because he can rise right out of them and pass beyond them. Though you may do your best each day, after your work is done you will realize that you have made blunders. Profit from them and go ahead. The greenkeeper has a great responsibility. Be responsible first to yourself. Responsibility starts with the babe in the cradle, and never ends. Convince yourself that you have worth and can prove it. The standard of excellence of a golf course is measured not when everything is going smoothly but when everything goes dead wrong. We must have things thoroughly mastered, so that we can smile when things go wrong.

INDUSTRY.—Desire always to do your best. Don't try to shirk your duty. Back of all the failures the truth is, neglect. The thing put off until tomorrow is rarely done. Tomorrow is what happened yesterday. The task finished is always done. Stick it out. Finish something, and finish as you go along. The task finished today with ragged edges is started tomorrow with ragged edges. The most important thing is always the task at hand. Complete it. Make it clean when you leave it. That is the only road to perfection. Start what you do start right, or else it means beginning all over again.

“Turfing fescue.”—It has recently been called to our attention that meadow fescue is being exploited under the name “turfing fescue” for golf course purposes. On one course we visited the architect had specified meadow fescue for the rough, and the club had purchased a large quantity of the seed. It would be difficult to find among the common hay grasses one less suitable for such a purpose. We do not know of any use on a golf course for meadow fescue. It is a hay grass and valuable as such when used under proper conditions for its growth.—(EDITORS.)