other, and by the exchange of ideas, and the exposure of our faults, I think it is certain that we are going to achieve good results. We are going to bring down the cost of golf to a point that is sensible, where it will not be necessary for anyone to say that we are excluding the ordinary fellow, the fellow of ordinary means. Then, in our crude, amateurish way, we will be contributing something to the game, and something to the sportsmanship of the game.

Thank you. (Applause.)

CHARRMAN ALEXANDER: Not very long ago a certain championship match was held at the Minikahda Country Club at Minneapolis. A certain young man, whom we are all proud of, who lives in Chicago, learned how to putt-that year; and when we read the headlines the next morning, he was champion. He told me himself that one of the best courses that he ever played on was that particular course.

Now, the president of that club is present here today. He is a student of the game, and he is a student of the physical part of golf, which is the foundation of everything. The physical has got to get under the mental before there is any mentality, as those of you who have large families have no doubt observed. (Laughter.)

I want you to listen for a moment to Senator William F. Brooks, President of Minikahda. (Applause.)

REMARKS OF MR. WILLIAM F. BROOKS, PRESIDENT, MINIKAHDA CLUB, MINNEAPOLIS

MR. BROOKS: You all probably noticed the Chairman of the meeting come over and whisper to me a moment ago. What he said was, "Are you really a senator, or is it a joke?" I said, "It is somewhat of a joke; I am a state senator." (Laughter.)

Your Chairman alluded to the championship, the national open championship, which was played on the Minikahda course in 1906. As you probably remember, Mr. Evans won that year. At noon on Saturday, when he went out to play the last thirty-six holes, I said to him, "Chick, if you win today, I will go to Merion to see you play the national amateur"—and I did. In that same year he also won, as you know, the amateur championship of the United States.

Now, during the discussion this morning there was one matter that was touched on which I think is of great importance to the promotion of the work of the Green Section of the United States Golf Association. That is this: In every club there are a lot of good fellows. They are good golfers, and they are good companions, and the club membership feels like honoring them, and they elect them to the board of governors of the club, and they put them on committees. In many instances those men are busy with their business affairs, and when they come out to the golf course they want to spend their time having a good time playing golf. Now, I maintain that a golf club, as golf clubs exist today, is a business organization, doing a large amount of business, and serving a large number of men who want good service.

exist today, is a business organization, doing a large anioth of business, and serving a large number of men who want good service. I think that every man who becomes an officer or director, or member of a committee, of any golf club, should understandingly and knowingly, before he accepts that position, decide that he is going to serve. The statement was made this morning by Mr. Piper that in many instances literature is sent out from the Washington office, and no reply is received. Now, the only manner in which the Green Section can serve the members is through the individual information which it receives from the members of the various clubs. That information is practical information. It is information on which all our decisions and recommendations must be based.

Now, I want to suggest that probably every man in this room is a chairman, or at least a member of a Green Committee. When he goes back home he should say to the official of the club who receives the mail matter for the club, be it the secretary, or whoever it may be, that he wants to see the mail matter; and then when a questionnaire comes in, or when any inquiry comes in, when anyone is asking for information, if the members of that club, and likewise the members of the various clubs, will just give the Green Section their unqualified support and assistance, it will do more to solve the problems that we are facing than anything else that can be done.

I have particularly in mind the questionnaire which was sent out here some time ago, in regard to power mowers. The great majority of clubs did not answer it. A great many of the clubs answered in a very inaccurate way. We knew that they were inaccurate. Now, that information will not be avail-able, unless it is put up to the Green Section in an intelligent and careful manner. When we get that information then the Green Section can compile that

information, and give it out to the members. That matter is on my mind, Mr. Chairman, and it seems to me to be rather important. I believe it will do more to assist the committee than anything else that could be done.

In conclusion, I want to say that I am very much gratified at the meeting work Mr. Piper and the executive officers have done. I think that it is going to reduce the cost of operating golf courses; I think it is going to make our greens better, and our fairways better; I think it is going to make our courses more enjoyable and save us a lot of money.

Thank you. (Applause.) A MEMBER: Mr. Chairman, I would like to ask what would be a fair average budget to ask for, for the maintenance of an 18-hole golf course, of a quality sufficient to attract perhaps a state tournament or a national tournament, quality sumicient to a tract perhaps a state bournament of a matorial bournament, say? I understand, of course, that there is just as much difference between two examples, almost, as there is between what one family can live on and what another family can live on; but, as Mr. Marshall says, there is a happy medium, and I would like to know what a happy medium would be considered by Mr. Marshall.

MR. MARSHALL: Don't ask me. Ask Hood. (Laughter.) Hood is the supervising officer of twenty-six golf clubs around Detroit, and he is the re-Hood is the pository of more information on the subject of budgets and costs than any man in this room. He has worked out a budget that he thinks is fine, but I think it is rotten. (Laughter.)

CHARMAN ALEXANDER: Gentlemen, it has come to me unofficially that Mr. Hood is the man who has given Henry Ford the germ of all his genius, who has furnished him his mental capital. (Laughter.) I take pleasure in introducing to you Mr. A. J. Hood, Chairman of the Green Section of the Detroit District Golf Association. As you see, he has more power than anybody here. (Laughter and applause.) He is genial, he is sincere, and he is not afraid of Mr. Marshall. All those things recommend him. (Applause.)

REMARKS OF MR. A. J. HOOD, CHAIRMAN, GREEN SECTION, DETROIT DISTRICT GOLF ASSOCIATION

MR. HOOD: Mr. Chairman and gentlemen, Mr. Marshall is responsible for a good bit of upset in my mind. I hope Mr. Ross is here, because he always gives me some support, knowing Marshall pretty well. (Laughter.) I have accepted more abuse from the gentleman than from anybody else I know of, and been forced to like it. (Laughter.)

Over in Detroit they had a district golf association, but they had no Green Section until along about the time the United States Golf Association got active with its Green Section. In anticipation of cooperation with the United States Green Section, I do not know how it happened to come about, but there seems to be always some fellow around whom everybody is willing to load the work onto, not because he is especially adapted for it, but because he will spend his do not know of anybody else whom they could have gotten at that time who would have taken the job. (Laughter.)

Just about that time I met Mr. Marshall, and he gave me a few injections of ginger. He really forced me to do some things that he talks about, that I perhaps did not do of my own volition, or of my own motive power, so to speak; but at any rate, we got into the Detroit District Golf Association.

I might say in advance that the Detroit District Golf Association issues a publication. Twenty-six clubs belong to the Detroit District Golf Association, and this publication is its official medium for distributing information among those clubs. We have, I think, some five thousand subscribers. That is not the entire membership of all the clubs in the district, but they have that many sub-scribers. It is a voluntary subscription, costing \$1.50. We use this in con-nection with our green work, and it helps educate the club members, who perhaps would not come in contact with the information in any other way, relative