Cooperative Purchasing

The success of the cooperative purchasing bureaus of the Golf Association of Philadelphia, the Cleveland District Golf Association, and the Chicago District Golf Association has led to a movement in the Long Island Golf Association looking toward the establishing of a similar bureau for the golf clubs which are members of the Long Island association. In a statement issued February 15, 1924, from the office of the Secretary of the Long Island Golf Association, 280 Starr Street, Brooklyn, Mr. Wesley M. Oler, Jr., president of the Association, estimates that at least 20 per cent can be saved by each club on its total purchases, by means of a cooperative purchasing bureau. The plan is to have requisitions printed and issued to each club, with order blanks to be issued by the purchasing agent to the vendor. All prices will be checked by the purchasing agent and bills forwarded to the chairman of the green committee or of the house committee of each club for approval and payment. It will be required that all purchases, except the very insignificant ones which may be made from the club’s petty cash, shall pass through the purchasing bureau. In this way representatives of vendors will be compelled to call upon the association’s purchasing agent, who, by reason of his familiarity with the quality and kinds of materials needed, and his facilities for grouping the clubs’ requirements, will be in a position to obtain lower prices, better qualities, and more satisfactory deliveries. It is intended to include in this arrangement the purchasing of grounds and house supplies and equipment, but not commissary supplies. The purchasing agent of a large corporation has offered his service free of charge as purchasing agent of the cooperative bureau. The only expense to the clubs will be printing, stationery, and stenographic hire, this expense to be pro-rated among the clubs according to the gross amount of purchases made. The opportunities for savings in time and money through the agency of cooperative purchasing bureaus are very great. It is believed that golf associations interested in this feature will obtain helpful suggestions by acquainting themselves with the experiences of the Philadelphia, Cleveland, and Chicago associations, the offices of which are at the following addresses: Golf Association of Philadelphia, 214 West Washington Square, Philadelphia; Cleveland District Golf Association, 603 Newman-Stern Building, East 12th Street and Walnut Avenue, Cleveland; Chicago District Golf Association, 108 South La Salle Street, Chicago.

April 16, 1924.

UNITED STATES GOLF ASSOCIATION


Operating a Nine-Hole Course With Five Men.—I have not seen any discussion in The Bulletin as to the number of men required to operate a 9 or an 18-hole golf course, keeping the course in fair condition, and not throwing money away like water as appears to be done by the majority of clubs. I have found that we can operate our 9-hole golf course with a greenkeeper and four other men. One of these men is an all-round mechanic who likes to work out of doors in the summer. I figure that one man can take care of three greens and tees easily, including the weeding. Another man drives the tractor, which requires only two days a week, leaving him available also to drive our truck and cut the rough. The cutting is done with a bar mowing attachment fitted to the tractor. This leaves the man also plenty of time to haul compost to the greens and run our manure grinder and pulverizing machine used in making compost. During seasons of the year when the grass is not growing rapidly, this man’s time is devoted to the improving of bad spots on the fairways and rough, as well as to miscellaneous work which is always turning up on a golf course. We have found that with 5 men the labor charges against the course run between $4,000 and $5,000, depending on the length of the playing season. We are adding 9 holes to our course and building them with our own tractors and men. We have had some tough propositions to overcome, but it looks as if we would build these new 9 holes for about $30,000, which covers also the cost of the equipment bought to build the holes and maintain the course after it is finished.—W. R. Hurd, 2d, United Shoe Machinery Athletic Association, Beverly, Mass.

Brown-Patch Investigation

By R. A. Oakley

Possibly it would be well first to outline a sort of background upon which to sketch this subject of brown-patch and its control. I have reference now to the disease we call the large brown-patch. As many of us know, there are two kinds of brown-patch. We have designated them the large brown-patch and the small brown-patch. But more about this later. For the present when brown-patch is mentioned, the large kind is meant unless otherwise specified.

Some of us may not be entirely familiar with the history of the disease, or, in fact, with a demonstration of its destructive manifestations. Therefore I will give briefly something of its history.

In 1914 the late Fred W. Taylor, well known for his experiments with putting greens and putting green grasses, called Dr. Piper’s attention to a condition that obtained on the lawn at his home in Chestnut Hill.

---

1 In this article Dr. Oakley presents in substance his address delivered before the annual meeting of the Green Section in New York City January 5, 1924.